

Samvedna Senior Care

Website: www.samvednacare.com

COMPANY PROFILE:

ABOUT SAMVEDNA

Samvedna is one of India’s leading mental health & wellbeing company for older adults since 2013. Our mental health programs offer clinical and non-clinical support through expert led programs. Our services are best-in-class and backed by evidence-based research. Our care services, provide for physical, social and emotional care. Samvedna is currently on a mission to expand its service offerings to enterprise clients and adopt a digital first growth strategy with sharper and differentiated solutions. Our goal is to be India’s largest and credible mental health and wellbeing solutions company in the next two years.

MISSION

Samvedna aims to reduce the treatment gap through online education and early detection tools, and through personalized care solutions addressing various challenges in the mental health spectrum.

VISION

Our vision is to ensure holistic wellbeing of individuals through early detection, diagnosis and effective management of mental health challenges.

Samvedna Senior Care Services, Sushant Lok, Gurgaon, Haryana

career@samvednacare.com

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Job Description:

Looking for Sales Executives with a fire in their belly and hunger for business. You have to be a self-starter, go-getter, flexible and target achiever.

Responsibilities

- Build the sales funnel generating leads via cold calling, emailing , field visits, networking and other lead generation activities
- Spot sales opportunities and actively pursue them
- Manage incoming queries and building good client relationships
- Ensure all leads are well qualified by identifying the correct decision makers and understanding their requirements
- Maintain and updating the lead generation database
- Achieve weekly/monthly targets as set out by the business

Requirements

- Prior experience in Business Development
- Very good interpersonal, research and data management
- Confident and excellent verbal communication
- Ability to adapt communication style according to customer needs
- Healthcare background is preferred

Experience

Minimum – 3 - 4 years

Salary – As per industry standards

Email your interest to career@samvednacare.com